



Fresh Mangoes Overview

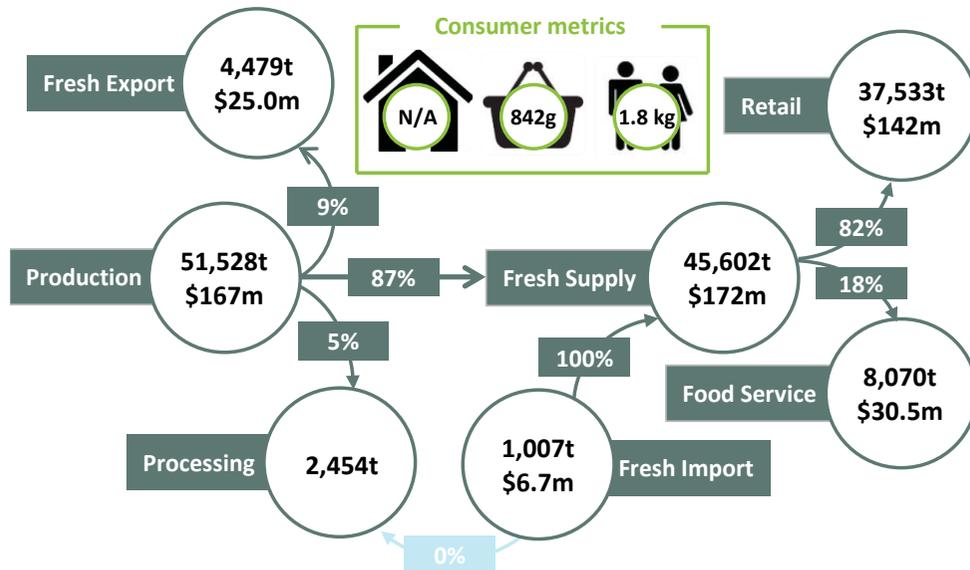
As a tropical fruit, mango production predominantly occurs in the North of Australia, particularly in Queensland and the Northern Territory.

For the year ending June 2021:

- **51,528 t** was produced valued at **\$167.4 m** while
- The wholesale value of the fresh supply was **\$172 m**, with **\$142 m** distributed into retail and **\$30.5 m** into food service.
- The supply per capita was **1.8 kg**, based on the volume supplied.



Fresh Mangoes Supply Chain—Year Ending June 2021



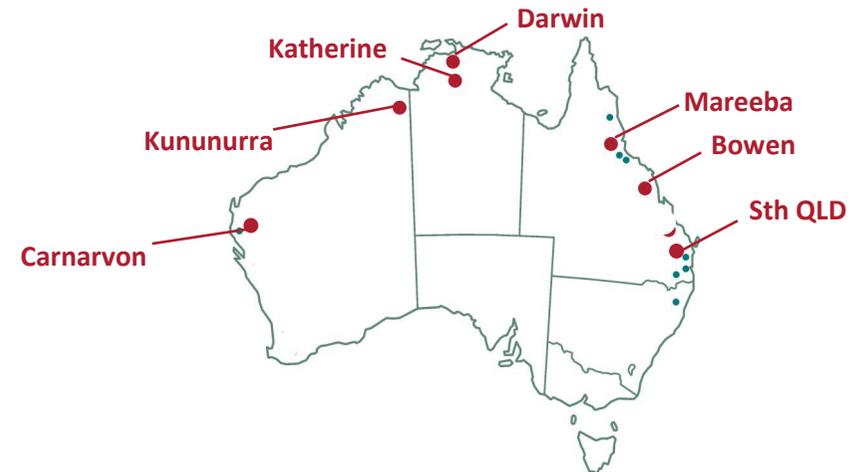
Sources: AC; Australian Mango Industry Association (AMIA); CFVIWA; GTA; MP & DD (Freshlogic Analysis)



Year Ending June	2019	2020		2021	
	Value	Value	% YoY	Value	% YoY
Production (t)	74,920	72,022	-4%	51,528	-28%
Production (\$m)	\$ 198.6	\$ 185.2	-7%	\$ 167.4	-10%
Producing Trees (000 Trees)	1,376	1,441	+5%	-	-
Fresh Export Volume (t)	8,221	7,707	-6%	4,479	-42%
Fresh Export Value (\$m)	\$ 30.7	\$ 33.7	+10%	\$ 25.0	-26%
Fresh Import Volume (t)	826	838	+2%	1,007	+20%
Fresh Import Value (\$m)	\$ 4.2	\$ 4.9	+17%	\$ 6.7	+38%
Fresh Supply (t)	63,957	61,724	-3%	45,602	-26%
Fresh Supply Wholesale Value (\$m)	\$ 201.5	\$ 183.0	-9%	\$ 172.4	-6%
Supply per Capita (kg)	2.54	2.39	-6%	1.77	-26%
Retail Supply (t)	52,173	51,436	-1%	37,533	-27%
Retail Supply Wholesale Value (\$m)	\$ 164.4	\$ 152.5	-7%	\$ 141.9	-7%
Food Service Supply (t)	11,785	10,287	-13%	8,070	-22%
Food Service Wholesale Value (\$m)	\$ 37.1	\$ 30.5	-18%	\$ 30.5	<1%

Sources: ABS; AC; AMIA; CFVIWA; MP & DD (Freshlogic Analysis)

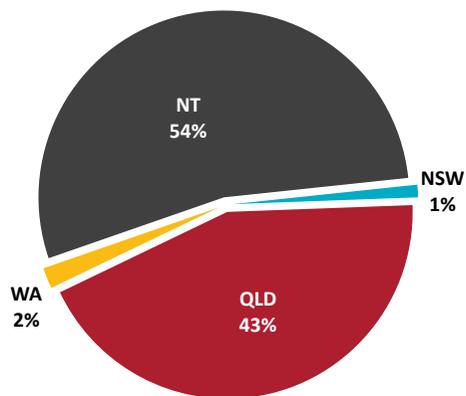
Major Mango Production Areas



Source: AMIA



2020/21 Fresh Mangoes Production by State



Source: AMIA

Fresh Mangoes Seasonality by State

State	20/21 Tonnes	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
New South Wales	559												
Queensland	22,415												
Western Australia	927												
Northern Territory	27,627												
Availability legend			High		Medium			Low					None

Source: AMIA

Main Mango Varieties

There are a number of varieties grown in Australia, however production for the fresh market is dominated by 4 main varieties. These include:

Kensington Pride, also known as KP, is the most common mango variety in Australia, and accounted for **43%** of fresh production.

Calypso, a mango with yellowy orange skin and a deep pink blush, accounted for **25%** of fresh production.

R2E2 mangoes accounted for **19%** of fresh production.

Honey Gold mangoes accounted for **8%** of fresh production.

Other mangoes, such as Keitt, Tommy Atkins, Palmer and Nam Dok Mai, accounted for **4%** of fresh production.



Seasonality by Mango Variety

The seasonal availability of some major varieties is profiled in the table below.

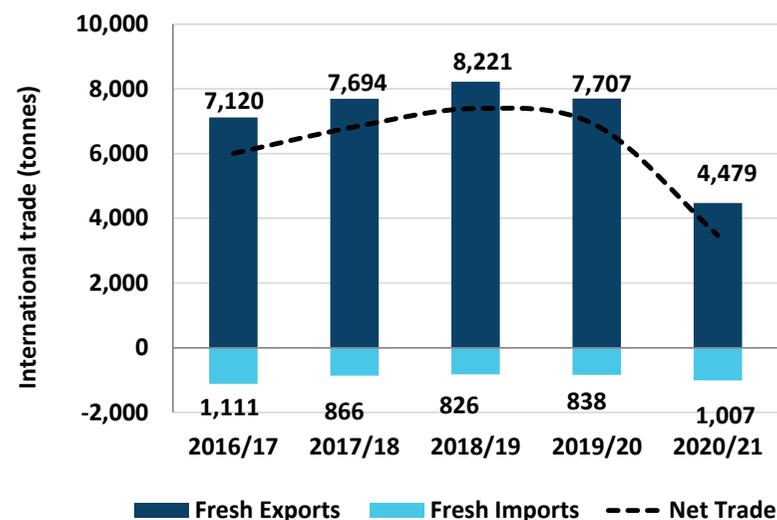
Variety	20/21 Tonnes	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Kensington Pride	21,126												
Calypso	12,367												
R2E2	9,275												
Honey gold	4,122												
Other	2,184												
Processing	2,454												
Availability legend			High		Medium			Low					None

Source: AMIA

Fresh Mangoes International Trade

Australia is a net exporter of fresh mangoes, with exports growing in recent years. For the year ending June 2021, Australia exported **4,479 tonnes**. The exports and imports over the last 5 financial years are profiled in the graph below, where imports are counted as negative tonnes.

Net Fresh Mangoes International Trade

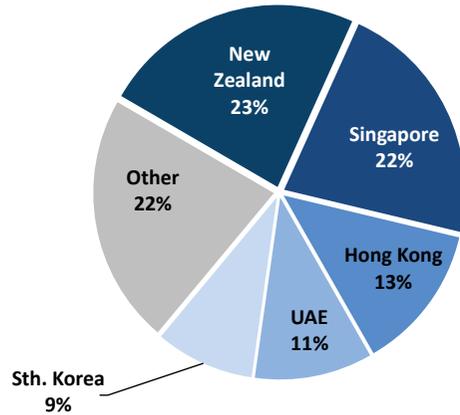


Source: GTA



For the year ending June 2021, **23%** of exported fresh mangoes were sent to New Zealand, as profiled in the chart below.

2020/21 Fresh Mangoes Exports by Country



Source: GTA

Fresh Mangoes Imports and Exports by State

Imports by state destination (Tonnes)				Exports by state of production origin (Tonnes)			
Year Ending June	2019	2020	2021	Year Ending June	2019	2020	2021
New South Wales	397	428	470	Queensland	5,755	5,111	3,384
Victoria	268	213	268	New South Wales	802	1,177	516
Western Australia	115	168	222	Northern Territory	1,303	1,089	411
Queensland	40	27	40	Victoria	301	265	162
South Australia	5	<0.5	4	Western Australia	36	49	5
Other	1	2	3	Other	24	15	2
TOTAL	826	838	1,007	TOTAL	8,221	7,707	4,479

Fresh Mangoes Imports and Exports by Country

Imports by country (Tonnes)				Exports by country (Tonnes)			
Year Ending June	2019	2020	2021	Year Ending June	2019	2020	2021
Thailand	294	249	268	New Zealand	1,179	1,304	1,050
Vietnam	61	146	201	Singapore	1,869	1,544	982
Mexico	171	102	116	Hong Kong	1,973	1,589	582
Pakistan	48	61	108	UAE	910	1,037	473
India	178	94	108	Sth. Korea	143	208	397
Other	74	187	205	Other	2,146	2,025	995
TOTAL	826	838	1,007	TOTAL	8,221	7,707	4,479

