



Fresh Mangoes Overview

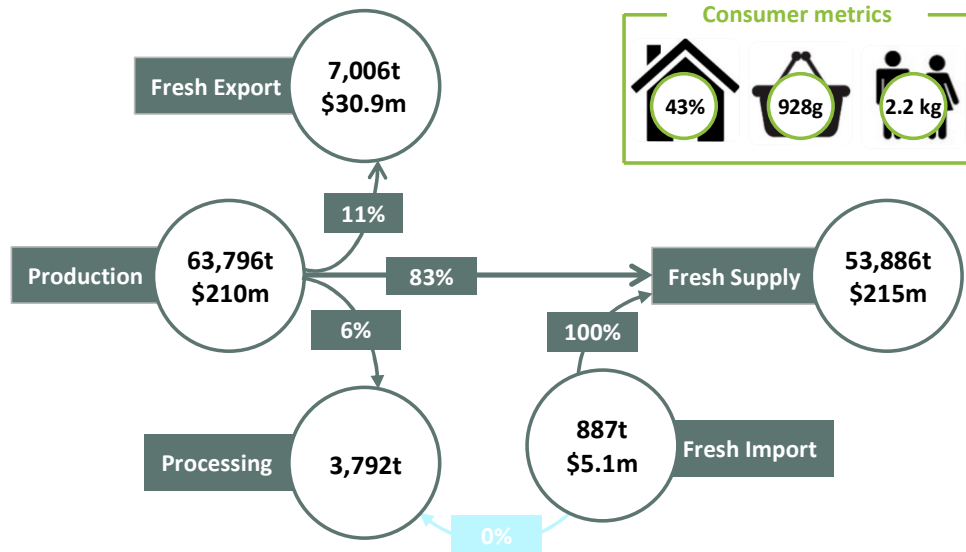
As a tropical fruit, mango production predominantly occurs in the North of Australia, particularly in Queensland and the Northern Territory.

For the year ending June 2016:

- **63,796 t** was produced.
- The value of production was **\$210.3 m** while the wholesale value of the fresh supply was **\$214.9 m**.
- **43%** of Australian households purchased fresh mangoes buying an average of **928 g** per shopping trip.
- The consumption per capita was **2.2 kg**, based on the volume supplied.



Fresh Mangoes Supply Chain—Year Ending June 2016



Sources: ABS; AC; Australian Mango Industry Association (AMIA); CFVIWA; GTA; MP & DD (Freshlogic Analysis)



Year Ending June	2014	2015		2016	
	Value	Value	% YoY	Value	% YoY
Production (t)	51,069	66,087	+29%	63,796	-3%
Production (\$m)	\$ 146.9	\$ 190.7	+30%	\$ 210.3	+10%
Producing Trees (000 Trees)	1,194	1,063	-11%	-	-
Fresh Export Volume (t)	5,275	7,012	+33%	7,006	>-1%
Fresh Export Value (\$m)	\$ 20.1	\$ 25.2	+26%	\$ 30.9	+23%
Fresh Import Volume (t)	926	1,047	+13%	887	-15%
Fresh Import Value (\$m)	\$ 4.7	\$ 6.3	+32%	\$ 5.1	-18%
Fresh Supply (t)	43,656	56,220	+29%	53,886	-4%
Fresh Supply Wholesale Value (\$m)	\$ 155.1	\$ 198.6	+28%	\$ 214.9	+8%
Consumption per Capita (kg supply)	1.86	2.36	+27%	2.24	-5%

Sources: ABS; AC; AMIA; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Mango Production Areas

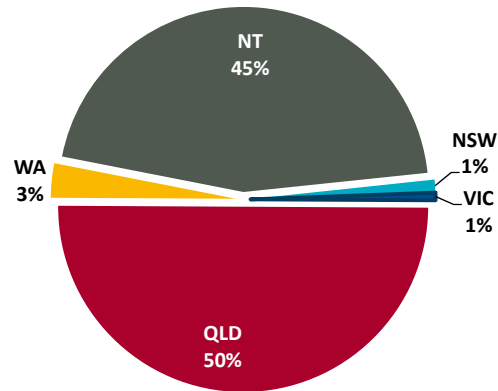
Mangoes are predominantly produced in the northern Australian states. The major producing areas include **Darwin** and **Katherine** in the Northern Territory; **Mareeba**, **Bowen** and **Bundaberg** in Queensland. It is also produced in Kununurra, **Western Australia** with small volumes coming from Victoria and New South Wales.



Sources: ABS; AMIA



2015/16 Fresh Mangoes Production by State



Sources: ABS; AMIA

Fresh Mangoes Seasonality by State

State	15/16 Tonnes	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
New South Wales	692								Low	Medium			
Victoria	422								Low	Medium			
Queensland	31,898				High	High	High	High	High	Medium			
Western Australia	1,914				High	High	High	High	Medium				
Northern Territory	28,870		Low	Low	High	High	High	High	High	Medium			
Imported	887	Low	Low									Low	Low
Availability legend			High		Medium		Low						None

Source: AMIA

Main Mango Varieties

There are a number of varieties grown in Australia, however production for the fresh market is dominated by 4 main varieties. These include:

Kensington Pride, also known as KP, is the most common mango variety in Australia, and accounted for **55%** of fresh production.

Calypso, a mango with yellowy orange skin with a deep pink blush, accounted for **18%** of fresh production.

R2E2 mangoes accounted for **10%** of fresh production.

Honey Gold mangoes accounted for **8%** of fresh production.

Other mangoes, such as Keitt, Tommy Atkins, Palmer and Nam Dok Mai, accounted for **9%** of fresh production.

Seasonality by Mango Variety

The seasonal availability of some major varieties is profiled in the table below.

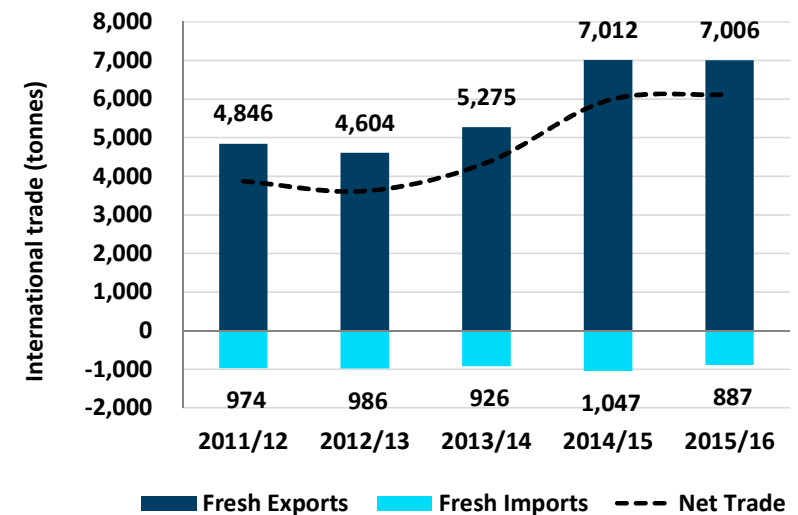
Variety	15/16 Tonnes	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Kensington Pride	33,002		High	High	High	High	High	High	High	High			
Calypso	10,801		High	High	High	High	High	High	High	High			
R2E2	6,060					High	High	High	High	High			
Honey gold	4,614					High	High	High	High	High			
Other	5,526					High	High	High	High	High			
Processing	3,792				High	High	High	High	High	High			
Availability legend			High		Medium		Low						None

Source: AMIA

Fresh Mangoes International Trade

Australia is a net exporter of fresh mangoes, with exports growing in recent years. For the year ending June 2016, Australia exported **7,006 tonnes**. The exports and imports over the last 5 financial years is profiled in the graph below, where imports are counted as negative tonnes.

Net Fresh Mangoes International Trade

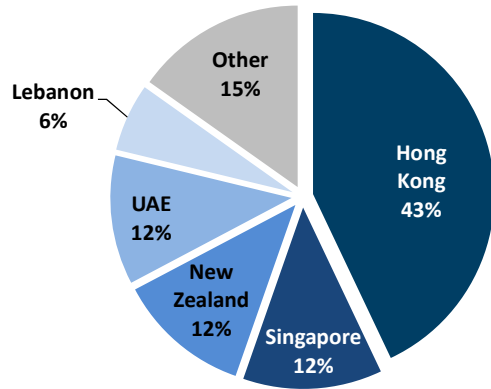


Source: GTA



For the year ending June 2016, **43%** of exported fresh mangoes were sent to Hong Kong, as profiled in the chart below.

2015/16 Fresh Mangoes Exports by Country



Source: GTA

Fresh Mangoes Imports and Exports by State

Imports by state (Tonnes)				Exports by Departing state (Tonnes)			
Year Ending June	2014	2015	2016	Year Ending June	2014	2015	2016
New South Wales	347	517	507	Queensland	4,640	5,456	5,465
Victoria	333	313	170	Northern Territory	186	726	690
Western Australia	190	164	154	Victoria	170	350	351
Queensland	45	44	52	New South Wales	253	263	273
South Australia	11	7	5	Western Australia	-	1	3
Other	1	< 0.5	-	Other	26	216	224
TOTAL	926	1,047	887	TOTAL	5,275	7,012	7,006

Fresh Mangoes Imports and Exports by Country

Imports by country (Tonnes)				Exports by country (Tonnes)			
Year Ending June	2014	2015	2016	Year Ending June	2014	2015	2016
Mexico	354	382	420	Hong Kong	2,360	2,707	3,010
Thailand	342	367	237	Singapore	784	953	869
Philippines	139	221	136	New Zealand	469	886	834
Vietnam	5	21	38	UAE	596	813	805
US	33	11	19	Lebanon	193	422	423
Other	53	45	38	Other	873	1,231	1,064
TOTAL	926	1,047	887	TOTAL	5,275	7,012	7,006

Source: GTA

