



Fresh Mangoes Overview

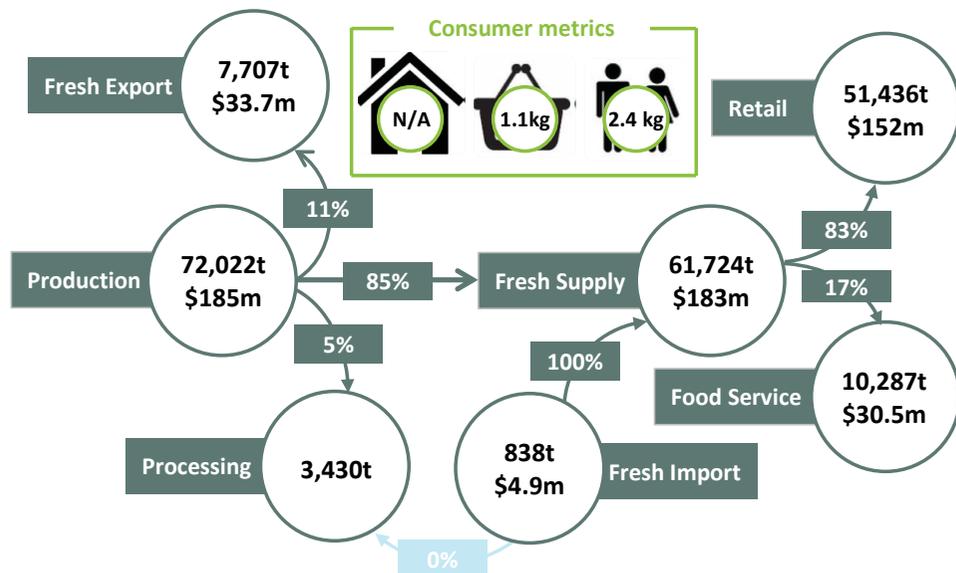
As a tropical fruit, mango production predominantly occurs in the North of Australia, particularly in Queensland and the Northern Territory.

For the year ending June 2020:

- **72,022 t** was produced valued at **\$185.2 m** while
- The wholesale value of the fresh supply was **\$183 m**, with **\$152 m** distributed into retail and **\$30.5 m** into food service.
- The supply per capita was **2.4 kg**, based on the volume supplied.



Fresh Mangoes Supply Chain—Year Ending June 2020



Sources: AC; Australian Mango Industry Association (AMIA); CFVIWA; GTA; MP & DD (Freshlogic Analysis)



Year Ending June	2018	2019		2020	
	Value	Value	% YoY	Value	% YoY
Production (t)	83,314	74,920	-10%	72,022	-4%
Production (\$m)	\$ 204.3	\$ 198.6	-3%	\$ 185.2	-7%
Producing Trees (000 Trees)	1,262	-	-	-	-
Fresh Export Volume (t)	7,694	8,221	+7%	7,707	-6%
Fresh Export Value (\$m)	\$ 28.7	\$ 30.7	+7%	\$ 33.7	+10%
Fresh Import Volume (t)	866	826	-5%	838	+2%
Fresh Import Value (\$m)	\$ 4.1	\$ 4.2	+2%	\$ 4.9	+17%
Fresh Supply (t)	71,808	63,957	-11%	61,724	-3%
Fresh Supply Wholesale Value (\$m)	\$ 209.8	\$ 201.5	-4%	\$ 183.0	-9%
Supply per Capita (kg)	2.88	2.54	-12%	2.39	-6%
Retail Supply (t)	-	52,173	-	51,436	-1%
Retail Supply Wholesale Value (\$m)	\$ -	\$ 164.4	-	\$ 152.5	-7%
Food Service Supply (t)	-	11,785	-	10,287	-13%
Food Service Wholesale Value (\$m)	\$ -	\$ 37.1	-	\$ 30.5	-18%

Sources: ABS; AC; AMIA; CFVIWA; MP & DD (Freshlogic Analysis)

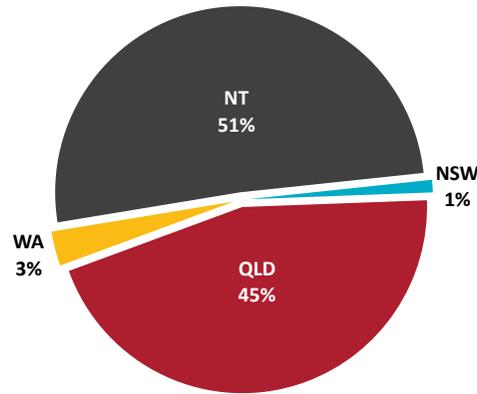
Major Mango Production Areas



Source: AMIA



2019/20 Fresh Mangoes Production by State



Source: AMIA

Fresh Mangoes Seasonality by State

State	19/20 Tonnes	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
New South Wales	781												
Queensland	32,410												
Western Australia	2,161												
Northern Territory	36,670												
Availability legend			High		Medium		Low						None

Source: AMIA

Main Mango Varieties

There are a number of varieties grown in Australia, however production for the fresh market is dominated by 4 main varieties. These include:

Kensington Pride, also known as KP, is the most common mango variety in Australia, and accounted for **43%** of fresh production.

Calypso, a mango with yellowy orange skin and a deep pink blush, accounted for **25%** of fresh production.

R2E2 mangoes accounted for **19%** of fresh production.

Honey Gold mangoes accounted for **8%** of fresh production.

Other mangoes, such as Keitt, Tommy Atkins, Palmer and Nam Dok Mai, accounted for **4%** of fresh production.

Seasonality by Mango Variety

The seasonal availability of some major varieties is profiled in the table below.

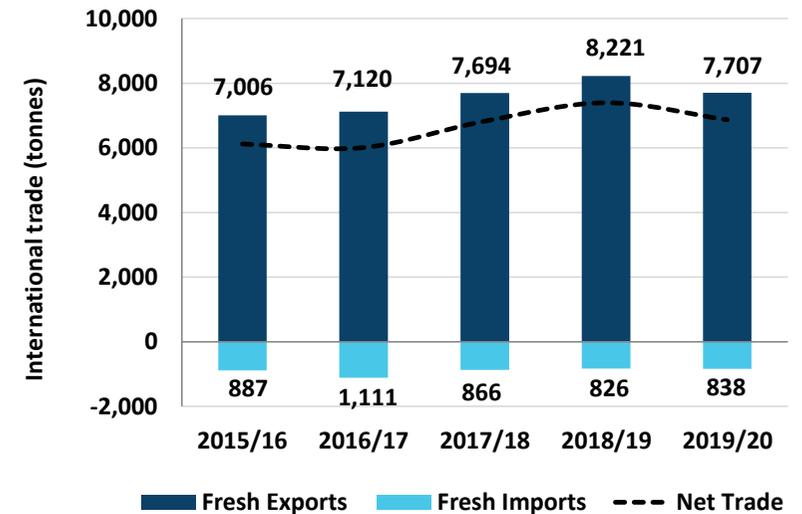
Variety	19/20 Tonnes	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Kensington Pride	29,529												
Calypso	17,285												
R2E2	12,964												
Honey gold	5,762												
Other	3,052												
Processing	3,430												
Availability legend			High		Medium		Low						None

Source: AMIA

Fresh Mangoes International Trade

Australia is a net exporter of fresh mangoes, with exports growing in recent years. For the year ending June 2020, Australia exported **7,707 tonnes**. The exports and imports over the last 5 financial years are profiled in the graph below, where imports are counted as negative tonnes.

Net Fresh Mangoes International Trade

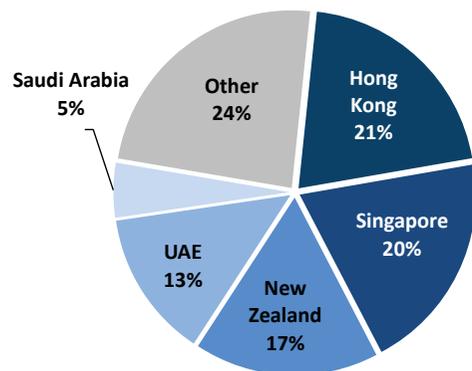


Source: GTA



For the year ending June 2020, **21%** of exported fresh mangoes were sent to Hong Kong, as profiled in the chart below.

2019/20 Fresh Mangoes Exports by Country



Source: GTA

Fresh Mangoes Imports and Exports by State

Imports by state destination (Tonnes)				Exports by state of production origin (Tonnes)			
Year Ending June	2018	2019	2020	Year Ending June	2018	2019	2020
New South Wales	283	397	428	Queensland	5,583	5,755	5,111
Victoria	377	268	213	New South Wales	420	802	1,177
Western Australia	189	115	168	Northern Territory	1,300	1,303	1,089
Queensland	16	40	27	Victoria	298	301	265
Northern Territory	-	1	2	Western Australia	78	36	49
Other	1	5	< 0.5	Other	14	24	15
TOTAL	866	826	838	TOTAL	7,694	8,221	7,707

Fresh Mangoes Imports and Exports by Country

Imports by country (Tonnes)				Exports by country (Tonnes)			
Year Ending June	2018	2019	2020	Year Ending June	2018	2019	2020
Thailand	351	294	249	Hong Kong	2,518	1,973	1,589
Vietnam	78	61	146	Singapore	1,759	1,869	1,544
Mexico	224	171	102	New Zealand	1,107	1,179	1,304
Brazil	-	42	98	UAE	844	910	1,037
India	135	178	94	Saudi Arabia	264	340	383
Other	77	80	-	Other	1,202	1,949	1,850
TOTAL	866	826	838	TOTAL	7,694	8,221	7,707

